

No: SNEA/CHQ/DIR(CM)/2015-18/03

Dated 04th September, 2018.

To

**Shri Anupam Shrivastava,
Director(CM),
Bharat Sanchar Nigam Limited,
Janpath, New Delhi-110001.**

Sub: New tender for Mobile connections, CUG of 3.78 lakhs subscribers for Indian Railways reg:

Respected Sir,

It has come to our notice that Railway Board had decided to call for new tender for CUG mobile connections for 3.78 lakhs subscribers of Indian Railway. Railway requires 4 types of Data plan bundled with free unlimited local and STD voice incoming and outgoing calls, roaming and 100 SMS daily local & National. It will be a big business if BSNL is able to get it.

Railway may insist for a single ISP to provide the services on pan India basis. In that case BSNL may become ineligible to participate in the tender. In case Railway is insisting for pan India CUG, it is suggested that prior discussion may be held with MTNL so that a single bid can be submitted to the Railways along with MTNL. Our Telecom Minister is holding the additional charge of Railways also.

Copy of the communication from Railway Board to CMD, RailTel in this regard is enclosed herewith for your kind information and advance action please.

With kind regards,

(Sebastin. K)